

Channel manager

Опубликована: 14.03.2023 17:02:00
Крайний срок: 07.04.2023 23:59:59 Истёк срок
подачи заявок
Зарплата: от 1000 до 2000 USD
Опыт работы: 3 years
Город: Бишкек
Занятость: полная занятость
График работы: 09:00 - 18:00



Huawei Technologies Bishkek
CO.,LTD

Адрес
Абдырахманова 170/1
Контактное лицо
Seyil Batyrbekova

Информация

Требования

1. Bachelor degree in Marketing or related fields
2. More than 3 years mobile phone, laptop or home appliance industry experience with channel management, retail management
3. Marketing experience; Good industry market insight and learn how to manage distributor
4. Have successful case & experience in relative field about channel sales, channel strategy, partner selection & management, sales operation etc.

Обязанности

1. Sales Target management : Take the responsibility for setting the sales target of Sell-in , Sell-through, Sell-out to distributor /KA; In charge of SMR implement
2. Account management: JBP making together with account (Joint business plan), PSI management, monitor the open market business with PSI, DOS, MPR system to realize high efficiency
3. Channel development: Partner selection, TCO(Total Channel offer) plan;
4. Have MBB project develop ability and know how to communicate with operators

Условия

- Competitive "white" wage
- Opportunities for trainings
- Opportunities for professional and career growth
- Work in the international team of professionals
- Salary will be discussed during interview process;

All interested candidates send your CV and indicate the name of the position "Channel Manager" in the subject line of the application e-mail and send to e-mail address seyil.b@huawei.com. Only candidates who noted vacancy name in the subject line will be considered.

О КОМПАНИИ

Huawei was founded in 1987. At the time of its establishment, Huawei focused on manufacturing phone switches, but has since expanded its business to include: building telecommunications networks; providing operational and consulting services and equipment to enterprises inside and outside of China; and manufacturing communications devices for the consumer market. Huawei has over 170,000 employees as of September 2015, around 76,000 of whom are engaged in research and development

(R&D). It has 21 R&D institutes in countries including China, the United States, Canada, the United Kingdom, Pakistan, Finland, France, Belgium, Germany, Colombia, Sweden, Ireland, India, Russia, Israel, and Turkey.