

# Product Manager

Published: 08.07.2022 17:12:00  
Deadline: 31.08.2022 23:59:59 remained 24 days  
Salary: According to the interview results  
Location: Bishkek  
Type of involvement: full time  
Schedule: 09:00 - 18:00



Huawei Technologies Bishkek  
CO.,LTD

Address  
Абдырахманова 170/1  
  
Contact person  
Seyil Batyrbekova

## Information

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### Common information

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Huawei is a leading global ICT solutions provider. Through our dedication to customer-centric innovation and strong partnerships, we have established end-to-end capabilities and strengths across the carrier networks, enterprise, consumer, and cloud computing fields. We are committed to creating maximum value for telecom carriers, enterprises by providing competitive ICT solutions and services. Our products and solutions have been deployed in over 170 countries, serving more than one third of the world's population and strive to meet the Company's vision "Enrich life through Communication".

Therefore we would like to invite qualified and competent applicant to work with us on the Product manager position.

### Qualification requirements

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- Bachelor degree in telecommunication or related fields
- With the relevant working experience, similar field working experience is preferred.
- At least 2 years' work experience in ICT Company. Familiar with the Kyrgyzstan market and mainstream players and have some regular customers resource
- Excellent at English speaking and writing.
- Good coordination ability and team work spirit
- Customer requirements understanding and solution design capabilities: understand customer demands, complete product and solution design, including configuration, quotation, technical proposals, sheet of compliance etc.
- Familiar with telecom equipment and network, Datacenter and IT solution.
- Customer communication and guidance ability: influence the customer technical level (such as engineers, technical solution, experts, etc.)
- Basic sale capacity: track leads and opportunities, participate the project strategy making
- Transaction management capabilities: understand the basic business knowledge (international logistics, financial), the ability to apply reasonable business practices, participate in project negotiations

### Duties

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- Responsible for Solution promotion and sales project support;
- Responsible for Kyrgyzstan Telecom market management & hunter sales opportunity;
- Responsible for brand marketing activities planning, organization and implementation, product brand

Duty station: Bishkek (short time business trip to some other cities if needed)

### Conditions

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- Competitive "white" wage

- Opportunities for trainings
- Work in the international team of professionals
- Salary will be discussed according to interview results;

**All interested candidates shall send CV in English and cover letter with indicated name of the position “Product manager” in the subject line of the application to email address [seyil.b@huawei.com](mailto:seyil.b@huawei.com) . Only candidates who noted vacancy name in the subject line will be considered.**

## About company

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Huawei was founded in 1987. At the time of its establishment, Huawei focused on manufacturing phone switches, but has since expanded its business to include: building telecommunications networks; providing operational and consulting services and equipment to enterprises inside and outside of China; and manufacturing communications devices for the consumer market. Huawei has over 170,000 employees as of September 2015, around 76,000 of whom are engaged in research and development (R&D). It has 21 R&D institutes in countries including China, the United States, Canada, the United Kingdom, Pakistan, Finland, France, Belgium, Germany, Colombia, Sweden, Ireland, India, Russia, Israel, and Turkey.